



transferred to Wyndham's legal department. As such, Seneca is entitled to question a representative from Wyndham's legal department to determine what information would have been provided to Seneca pre-suit.

**1. Seneca Timely Conducted Discovery to Determine if Wyndham Would Have Granted Vagish an Extension Under the Super 8 Franchise Agreement**

Plaintiffs assert that Seneca failed to timely investigate both pre and post suit whether Wyndham would have provided an extension to Vagish under the Super 8 Franchise Agreement. However, the issue underlying Seneca's Motion to Reopen Discovery is not whether Wyndham would have provided the extension. Steve Piano with Wyndham has testified that the deadline would have been extended. [Piano Dep. p. 9, 20] [Doc. 91-1]. Seneca attempted to confirm this information pre-suit, but was prevented from doing so by the following exchange from Plaintiffs' counsel:

**Mr. Harpootlian:** Well, you have a permission with this caveat. If anyone says anything disparaging or in any way says something that causes them to cancel this contract, we will consider that a very bad thing.

**Mr. Ouzts:** Well, let's just do it this way. You contact these gentlemen and obtain all communications, all records that they have regarding communications regarding this franchise agreement and specifically –

**Mr. Harpootlian:** Well, you know, here's my other concern about that. That is going to raise the question to them about what's going on here. So I don't think we're going to give you that. And if that's a problem, then it's a problem.

But he's got a great relationship with these folks, they've extended it and if they don't, I don't know why that would affect the insurance payment. I don't understand how that would be relevant. But I'm not - - I don't want to jeopardize his relationship with Wyndham. Because right now they're ready to go forward and give him the extension, verbally, until the summer. If we start questioning that saying the insurance company wants to see it, they're going to want to know why, and I think that's a problem; that could be a problem.

Again, it's the insurance company's refusal to pay that is - - that could put us in a position - - my client in a position where we might not get - - the flag might be pulled. If

you talk to the bank they might pull the loan. And so we have a very, very tenuous position, and I don't understand how that's relevant to anything here.

**Mr. Ouzts:** Well, it's relevant to motive because if there's a default in the franchise agreement then that subjects - -

**Mr. Harpootlian:** *Well, tell Seneca if they want to deny this claim because he refused to allow you to talk to the franchisee, we'll be happy to litigate that.*

[Sinha EUO, p. 82-84] [Relevant portions attached hereto as Ex. "A"] [emphasis added].

After suit was filed, Seneca was diligent in conducting discovery regarding Wyndham. Specifically, Seneca served a subpoena on Super 8 Worldwide, Inc. for any and all documents relating to the Franchise Agreement. [See Doc. 91-3, p. 2-6]. In addition, the South Carolina Law Enforcement Division produced their file material. [Doc. 94-1, p. 2-3]. This information confirmed, just as Mr. Piano testified to during his January 14, 2016 deposition, that the deadline was not a hard deadline and that Wyndham would have worked with Plaintiff Vagish to extend the deadline as needed. [Id.; Piano Dep. p. 9, 20]. As such, the current issue is whether Super 8 would have shared this information with Seneca pre-suit.

## **2. Seneca is Entitled to Depose a Representative of Wyndham's Legal Department to Determine What Information Would Have Been Provided to Seneca Pre-Suit**

Plaintiffs assert that Seneca acted in bad faith by failing to timely investigate Plaintiffs' claim, including, ostensibly, contacting Wyndham to determine if Plaintiff's deadline under the Franchise Agreement would have been extended upon request. Under South Carolina law, whether an insurance company is liable for bad faith must be judged by the evidence before it at the time the suit was filed. See Howard v. State Farm Mut Auto. Ins. Co., 450 S.E.2d 582, 585, 316 S.C. 445, 448-49 (1994). As such, the necessary inquiry is what information Seneca had pre-suit regarding Plaintiff Vagish' extension under the Super 8 Franchise Agreement.

Wyndham's corporate representative, who was deposed the day prior to the close of discovery,

testified during his deposition that he would not have provided information to Seneca pre-suit without a court order or subpoena. Id. at. 32. Rather, Mr. Piano stated that he would have directed the request to his legal department. Id.

While Seneca believes that it was estopped by Plaintiffs' counsel from seeking information pre-suit from Wyndham, Plaintiffs assert that Seneca was given pre-suit access to Wyndham. [Doc. 91, p. 6]. As such, it is relevant to determine what, if any information Wyndham would have provided to Seneca pre-suit. While this inquiry was made by Seneca during discovery through the deposition of Steve Piano and by subsequently contacting Wyndham's legal department, Wyndham's legal department ultimately refused to answer or otherwise respond. [Piano Dep. p. 32; Doc. 87-3, p. 2-6].

Accordingly, Seneca respectfully requests an Order from this Court re-opening discovery for a period of 30 days for the specific purpose of permitting Seneca to subpoena and depose a corporate representative of Super 8 or Wyndham Worldwide's legal department to address what, if any information would have been provided to Seneca pre-suit regarding Plaintiff Vagish's franchise agreement with Super 8 and extensions thereto.

Respectfully submitted,

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**CERTIFICATE OF SERVICE**

I hereby certify that I have this day served the foregoing **REPLY IN SUPPORT OF MOTION TO REOPEN DISCOVERY AND AMEND SCHEDULING ORDER** on all counsel by using the CM/ECF system, which will automatically send e-mail notification of such filing to all counsel of record.

This 29th day of January, 2016.

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